

Introducing CACTI: A 7% ABV Agave Spiked Seltzer made with 100% premium blue agave from Mexico and natural flavors for a refreshing and bold taste.

IGNITE JOB Recruit In	TARGET CONSUMER  Multi-cultural, LDA-29
GROWTH DRIVER Savor the Flavor	OCCASION Social Occasions



Beer Style	Color	Ingredients	ABV	Calories
Seltzer	Clear	100% premium blue agave, natural flavors, and a hint of lime juice	7%	150
Flavor Profile	rofile Natural fruit flavor, with a refreshing taste and bold finish			
Features	tures 7% ABV, made with 100% premium blue agave from Mexico and a hint of lime juice			

# REASONS TO BELIEVE

#### Travis Scott is founder and creator of CACTI and has certified his status as a cultural icon.

In addition to his music career, Travis has become the king of culture through successful collaborations with McDonald's. PlayStation, Fortnite, Nike, and many others.

#### Bolder flavor and 7% ABV

CACTI is made with 100% premium blue agave from Mexico and the most desired flavors in the seltzer category to create a bolder flavor profile.

### 90% purchase intent with target consumer.

Target consumers (21-29 multicultural) represent a \$500MM/year opportunity by 2025.

8pk VP: Line-priced to leading seltzer 12pk 16 oz: Line-priced to Michelob Ultra Seltzer Recommended Pricing 25oz: Line-priced to Michelob Ultra Seltzer

3/15/2021

Packs Available 9pk VP, 12 oz sieek (Lime, Pineapple, Strawberry) 16oz: Pineapple 25oz: Lime & Pineapple

# MARKETING SUPPORT

Drive brand awareness with Travis Scott's LDA following across massive social network of 45MM+

360 support with world-class creative from a brand visionary Drive trial and repurchase by overinvesting in POCM and sampling support

STR



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GROWTH DRIVER

Savor the Flavor

OCCASION

Social Occasions



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Recommended Pricing

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9pk VP, 12 oz sleek (Lime, Pineapple, Strawberry) 16oz: Pineapple 25oz: Lime & Pineapple

# **UPCs**

111 LIME 111 PINEAPPLE 1 1 / STRAWBERRY

9pk VP, 12 oz sleek - Carrier



111 LIME

25oz Unit



111 PINEAPPLE

16oz Unit



25oz Unit

